verizon

April 22, 2024



"Safe harbor" statement

In this presentation we have made forward-looking statements. These statements are based on our estimates and assumptions and are subject to risks and uncertainties. Forward-looking statements include the information concerning our possible or assumed future results of operations. Forward-looking statements also include those preceded or followed by the words "anticipates," "assumes," "believes," "estimates," "expects," "forecasts," "hopes," "intends," "plans," "targets" or similar expressions. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. We undertake no obligation to revise or publicly release the results of any revision to these forward-looking statements, except as required by law. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The following important factors, along with those discussed in our filings with the Securities and Exchange Commission (the "SEC"), could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements: the effects of competition in the markets in which we operate, including the inability to successfully respond to competitive factors such as prices, promotional incentives and evolving consumer preferences; failure to take advantage of, or respond to competitors' use of, developments in technology and address changes in consumer demand; performance issues or delays in the deployment of our 5G network resulting in significant costs or a reduction in the anticipated benefits of the enhancement to our networks; the inability to implement our business strategy; adverse conditions in the U.S. and international economies, including inflation and changing interest rates in the markets in which we operate; cyber attacks impacting our networks or systems and any resulting financial or reputational impact; damage to our infrastructure or disruption of our operations from natural disasters, extreme weather conditions, acts of war, terrorist attacks or other hostile acts and any resulting financial or reputational impact; disruption of our key suppliers' or vendors' provisioning of products or services, including as a result of geopolitical factors or the potential impacts of global climate change; material adverse changes in labor matters and any resulting financial or operational impact; damage to our reputation or brands; the impact of public health crises on our operations, our employees and the ways in which our customers use our networks and other products and services; changes in the regulatory environment in which we operate, including any increase in restrictions on our ability to operate our networks or businesses; allegations regarding the release of hazardous materials or pollutants into the environment from our, or our predecessors', network assets and any related government investigations, regulatory developments, litigation, penalties and other liability, remediation and compliance costs, operational impacts or reputational damage; our high level of indebtedness; significant litigation and any resulting material expenses incurred in defending against lawsuits or paying awards or settlements; an adverse change in the ratings afforded our debt securities by nationally accredited ratings organizations or adverse conditions in the credit markets affecting the cost, including interest rates, and/or availability of further financing; significant increases in benefit plan costs or lower investment returns on plan assets; changes in tax laws or regulations, or in their interpretation, or challenges to our tax positions, resulting in additional tax expense or liabilities; and changes in accounting assumptions that regulatory agencies, including the SEC, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings.

As required by SEC rules, we have provided a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable GAAP measures in materials on our website at www.verizon.com/about/investors



Positioned for profitable growth throughout 2024



Delivered on key metrics with strong Wireless Service Revenue², Adjusted EBITDA¹ growth, and solid Free Cash Flow¹



Best first quarter for Consumer postpaid phone net adds since 2018, with continued myPlan success



Added new members to our leadership team, all focused on execution and driving growth



Biggest quarter to date for net adds in Business FWA, at 151K



Enabled **innovation with 5G partnerships** like Audi, Xerox, NFL and NHL, **and** internal **AI** projects



Passed **250 million POPs** covered with C-Band, achieving our target well **ahead of plan**

Operational performance, strong execution and financial discipline remain priorities

² Sum of Consumer and Business segments.



¹ Non-GAAP measure.

1Q 2024 Operating Metrics

2.4M

Wireless retail postpaid phone gross adds (up 1.4% Y/Y)

1.7M

Consumer wireless retail postpaid phone gross adds

(up 5.3% Y/Y)

3.7M

Wireless postpaid upgrades (down 18.5% Y/Y)

53K

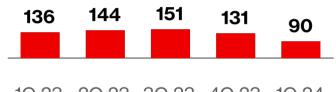
Fios internet net adds

Consumer retail postpaid phone net adds (K) 318



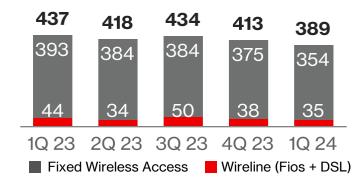
1Q 23 2Q 23 3Q 23 4Q 23 1Q 24

Business retail postpaid phone net adds (K)

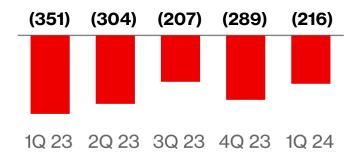


1Q 23 2Q 23 3Q 23 4Q 23 1Q 24

Broadband net adds (K)



Prepaid net adds (K)



Note: Where applicable, the operating results reflect certain adjustments.

Executing on segmented market approach to deliver improving operating results



Consolidated 1Q 2024 Financial Summary

\$33.0B

Total revenue

(up 0.2% Y/Y)

\$12.1B

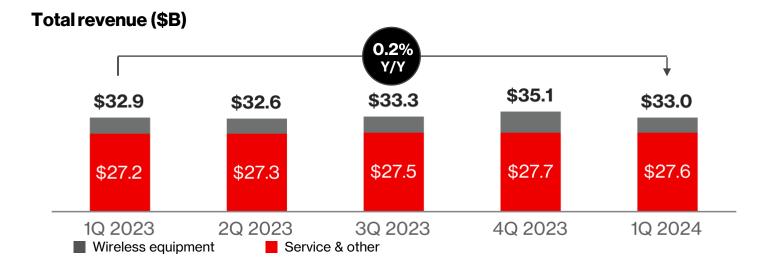
Adjusted EBITDA¹

(up 1.4% Y/Y)
(Adjusted EBITDA margin of 36.6%)¹

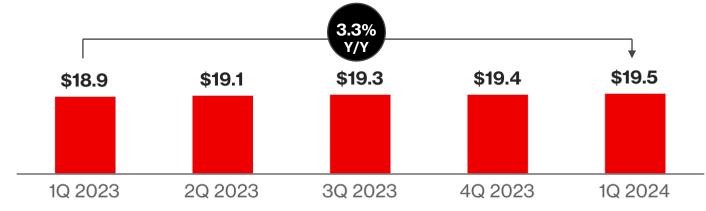
\$1.15

Adjusted EPS¹

(down 4.2% Y/Y)







Strong wireless service revenue growth and profitability momentum



¹ Non-GAAP measure.

² Sum of Consumer and Business segments.

Consolidated Cash Flow Summary

(\$ in billions)	Q1 2023	Q1 2024
Cash flow from operations	\$8.3	\$7.1
Capital expenditures	\$6.0	\$4.4
Free cash flow ¹	\$2.3	\$2.7
Dividends paid	\$2.7	\$2.8
Total debt	\$152.9	\$151.7
Unsecured debt	\$132.0	\$128.4
Cash and cash equivalents	\$2.2	\$2.4
Net unsecured debt ¹	\$129.8	\$126.0
Net unsecured debt to adjusted EBITDA ¹	2.7x	2.6x

¹ Non-GAAP measure. Note: Amounts may not add due to rounding.

Solid cash flow supports funding capital allocation priorities



Strong momentum for months ahead

Scaling FWA and Private Networks while growing our core mobility business.



Applying our disciplined, targeted and segmented consumer strategy to prepaid.



Enabling AI at scale while using it to improve our business and customer service.



Continuing solid cash flow generation to deliver on our capital allocation priorities.





