# 1Q 2021 Results



## Verizon accelerating growth

#### What you need to know:

- Accelerating Revenue growth: Total Revenue up 4.0% YoY, total wireless Service Revenue up 2.4%
- Adjusted EPS\* of \$1.31 up 4.0% YoY with adjusted EBITDA\* growth of 2.0%
- On track to deliver 2021 guidance



5G Adoption



Network Monetization



Next-gen B2B Applications



Customer Differentiation



New Markets

#### **Results**

- · Revenue growth across Consumer, Business and Media
- Adjusted EBITDA\* of \$12.2B up 2.0% YoY and includes \$160M charge related to Ellipsis jetpack recall
- Nearly 100% of our stores re-opened in March, resulting in positive phone net adds for the month and momentum leading into Q2
- Highest first-quarter total Fios Internet net additions since 2015
- Achieved cumulative cash savings goal of \$10B, well ahead of YE 2021 target
- Verizon Media revenues up 10.4% YoY, second consecutive quarter of double-digit YoY growth

## **Network Leadership**

- Successful C-Band auction more than doubled existing mid-band spectrum holdings nationwide
- C-Band equipment deliveries are underway and deployment has begun
- Tower agreements with Crown Castle and SBA will further accelerate installation of C-Band equipment
- On track to deliver 2021 mmWave cell site guidance
- 5G Nationwide available in over 2,700 markets
- 5G Home Internet expansion, now available in 30 markets\*\*
- 5G Business Internet is currently available in 23 markets\*\*

#### **Balance Sheet**

- \$31B total bond offerings, including record over-subscription for U.S. market
- Net Unsecured Debt to adjusted EBITDA ratio\* of 2.9x

## **2021 Priorities**

- Accelerate Service and Other Revenue growth
- Expand 5G leadership
- · Accelerate adjusted EPS\* growth
- Strong balance sheet and cash flow generation

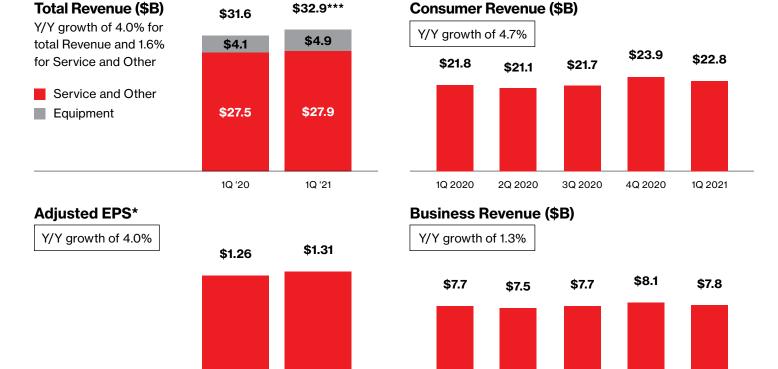
#### Citizen Verizon

- \$25B USD bond offering included 9 diversity & inclusion firms, resulting in the largest fee ever paid to D&I firms on a single transaction
- Committed to a 53% reduction in operational emissions between 2019 and 2030; and 40% reduction in value chain emissions between 2019 and 2035
- Launched Forward for Good Accelerator program to help communities adapt in the face of climate change
- Leading corporate buyer of U.S. renewable energy with 13 long-term renewable energy purchase agreements

## FY 2021 Guidance

- Total Service and Other Revenue growth of 2%+
- Total wireless Service Revenue growth of 3%+
- Adjusted EPS\*: \$5.00 \$5.15
- CapEx: \$17.5B \$18.5B, plus \$2B \$3B for C-Band deployment

#### **Financial Summary**



1Q '20

1Q '21

1Q 2020

2Q 2020

3Q 2020

4Q 2020

1Q 2021